

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**TRANSIT
Training & Recruitment Partner**

&

KAMMAVARI SANGHA INSTITUTE OF TECHNOLOGY

FOR

SOFTSKILLS TRAINING AT KSIT

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 1 day of - June month - Two Thousand and twenty two (01/06/2022), by and between

TRANSIT

#94, 1st Floor, Ramanujan road, Thyagarajanagar, Bengaluru 560028

AND

KAMMAVARI SANGHA INSTITUTE OF TECHNOLOGY

#14, Kanakapura Rd, Raghuvanahalli, Bengaluru, Karnataka 560109

OBJECTIVE

- A) The objective and purpose of this MoU is to provide the framework for a partnership arrangement between K S Institute of Technology and Transit to provide skill development training and improve competitiveness of K S Institute of Technology Engineering students in competitive markets.
- B) Transit and K S Institute of Technology believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) Transit and K S Institute of Technology will intent to cooperate and focus their efforts on cooperation within area of Skill Based Training.
- D) Both being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to the training program.
- 1.2 Co-operation will facilitate effective utilization of the intellectual capabilities of the faculty and providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry.
- 1.3 The general terms of co-operation shall be governed by this MOU. The training activities shall include but not be limited to the provision of aptitude training. They are to be implemented as per the below table.

Product	Course Duration	Semester	MoU Duration
Soft Skills (Based on Personality Development)	30 Hours	I and II	2 years

CLAUSE 2

SCOPE

- 2.1 Targeting the above goals, when implementing co-operation in skill based training the parties will direct their efforts towards:
 - A. Efficient and practical application of experience gained through cooperation in the skill based training.
 - B. Introduction of skill based course from the identified sectors in addition to the academic subjects.
 - C. Review and introduction of new skill based courses as per the demand of the industry under other vocations.

- 2.2 Transit to train the students of K S Institute of Technology on the emerging technologies in order to bridge the skill gap and make them industry ready, also impart training as per the industrial requirement considering the National Occupational Standards in concerned sector

CLAUSE 3

PAYMENTS

K S Institute of Technology will be payable to Transit as per the following table

Product	Duration	Semester	Cost per student
Soft Skills (Based on Personality Development)	30 hours	I and II	Rs 18 Per Hour

- 3.1 The above quoted price are per student and all taxes to be paid.
- 3.2 25% of the amount to be paid before the commencement of the training program and remaining amount to be paid within 10 working days after the completion of the program. At no time is K S Institute of Technology liable for more than the ceiling amount.

CLAUSE 3

IMPLEMENTATION OF MoU

The head of K S Institute of Technology and head of Transit shall make the necessary arrangement to ensure satisfactory implementation of the partnership. The parties agree to communicate systematically to exchange views and reports on the accomplishments with regards to this MoU.

CLAUSE 4

ROLES AND RESPONSIBILITIES

- 4.1 KS Institute of Technology will provide the required infrastructures for the training program.
- 4.2 KS Institute of Technology will create awareness among students to promote and encourage enrolment in the training program.
- 4.3 KS Institute of Technology will provide necessary student details and will be responsible in batch formation of students.

CLAUSE 5

DURATION / TERM OF THE MOU

This MOU shall be valid upon signature by both parties on the understanding that either party is at liberty to terminate it at any time, after furnishing to the other a written notice of termination 1 month in advance of the date on which the party furnishing such wishes to have the MOU terminated.

Without prejudice to the foregoing, steps shall be taken to ensure that termination of this MOU will not be prejudicial to any activities or programs undertaken within the framework of the MOU or to the completion of tasks for which binding obligations exist.

CLAUSE 6

CONTACT POINTS/ COMMUNICATION AND NOTIFICATION

For purpose of communication or notices with respect to this MOU, KS Institute of Technology shall be represented by Dr. Harish. R, Training and Placement Officer and Transit by Ranjith N K.

Unless otherwise specified in the Annexes, all communications between the Parties should be between the above representatives.

CLAUSE 7

CHANGES / AMENDMENT

No changes/amendment can be made to this MOU without written consent and duly signed by all the parties. Documents containing such additions, deletions/ alterations shall be signed by all the parties and shall form addenda to this MOU and be deemed to be part of this MOU.

CLAUSE 8

CONFIDENTIALITY

Each Party undertakes to observe the confidentiality and secrecy of documents, information and other data received from, or supplied to the other Party during the period of the implementation of the MOU or any other agreements made pursuant to this MOU.

CLAUSE 9

SETTLEMENT OF DISPUTES

This MOU is not intended to create any legal obligations between the Parties. Any difference or dispute between the Parties concerning the interpretation and / implementation of any of the provision of this MOU shall be settled amicably through mutual consultation and / or negotiations between the Parties through diplomatic channels and without reference to any third party or tribunal.

CLAUSE 10

MISCELLANEOUS PROVISIONS

The Memorandum of Understanding (MOU) as outlined in this document is not intended to be a legally binding document. Rather, it is meant to describe the nature and cooperative intentions of K S Institute of Technology. and Transit to suggest guidelines for cooperation. Nothing, therefore, shall diminish the full autonomy of either party, nor may any constraints be imposed by either upon the other, and nothing in this MOU shall be deemed to create a partnership, joint venture, or agency relationship between the parties. Any other matter not included in this MOU which is necessary for the smooth functioning of the Scheme shall be

finalized among K S Institute of Technology and Transit on mutual terms and conditions. The Memorandum of Understanding is not intended to create any legal relation of employer-employee or of principal and agent amongst the parties.

AGREED AND SIGNATURE

This MOU shall be effective upon the signature of K S Institute of Technology and Transit authorized officials.

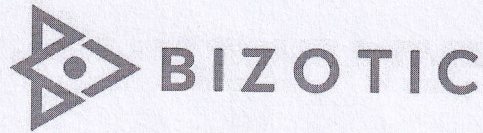
On Behalf of K S Institute of Technology



On behalf of Transit



PRINCIPAL
K.S. INSTITUTE OF TECHNOLOGY
BENGALURU - 560 109



#15, 3rd Main, 3rd Cross, Maruthi Nagar, J P Nagar 7th Phase, Bangalore - 560078

MEMORANDUM OF UNDERSTANDING

THIS Memorandum of Understanding ("MOU") is signed between M/S Bizotic Edtech Pvt. Ltd. (hereinafter referred to as "Vendor"), with office at: 15, 3rd Main, 3rd Cross, Maruthi Nagar, J P Nagar 7th Phase, Bangalore – 560078.

And

K S Institute of Technology – (hereinafter referred to as "KSIT"), located at 14, Kanakapura Road, Raghuvanahalli, Bangalore – 560109.

WHEREAS, the Vendor is an established training company that has offered to provide training services to the students of KSIT; KSIT has accepted the training program as per the discussions.

NOW, THEREFORE, The Parties hereby accept and agree to conduct the training as per the following terms and conditions:

1. Objective

The objective of the MoU is to outline the scope, policy and operating guidelines governing the aptitude and soft skills training of BE students to ensure its completion in a smooth and hassle-free manner in the best interests of the Vendor, the students and KSIT.

2. Scope

- 2.1** This MOU shall not constitute, create, or give effect to a joint venture, partnership or a formal business organization of any kind between the two parties. Each party shall act as an independent contractor and not as an agent of the other, and neither shall have any authority to bind the other except to the extent specifically provided herein.
- 2.2** It is understood that this MOU purports to cover some of the major aspects of the training relationship between Vendor and KSIT. However, the headings and sub-headings of Clauses contained herein are used for convenience and ease of reference, but in no way define, limit or describe the spirit, scope or intent of this MOU or any of its provisions.
- 2.3** This MOU supersedes all prior proposals and discussions on this subject and is the complete and exclusive statement of the agreement between the parties. This MOU cannot be modified except by a written agreement signed by the authorized representative of each of

the parties. Any reproduction of this MOU by any reliable means will be considered as an original of this document.

2.4 If any provision/s of this MOU are found to be invalid or unenforceable, the validity or enforceability of the remaining provisions or portions hereof shall not be affected.

3. Training

3.1 Commencement

The training will commence from the same week during which the MoU is signed, or on a date mutually agreed in writing between the Vendor and KSIT.

3.2 Duration

The duration of the training will be 30 hours per semester for 5th and 6th Semester BE students. The training will be delivered 6 hours per day for a total of 5 days in both 5th and 6th semester.

3.3 Short fall in training hours

If the number of hours available for training as per para 3.2 above falls short of the allocated hours; the shortfall would be made up by the vendor in consultation with KSIT.

3.4 Program Content

The contents of the training program for the students will be the aptitude topics relevant for BE students appearing for their placements

3.5 Training Schedule

The training schedule indicating the dates will be finalised by the vendor in consultation with KSIT. As such, the program for this semester will commence from August 2022.

4. Attendance of Students

4.1 Attendance will be made mandatory by KSIT for all students undergoing training.

4.2 The attendance will be maintained by KSIT for all the students attending the training.

5. Students Feedback

At the end of each session of training, Vendor will obtain a feedback from all the students on a point rating system and the same shall be made available to KSIT on demand.

6. Unscheduled Holiday

If the college declares an unscheduled holiday due to any unforeseen circumstance/s, Vendor will be informed at the earliest, and the training hours lost on such account, would be suitably made good by the Vendor in consultation with KSIT.

7. Billing and Payment

7.1 The price agreed upon by the vendor and KSIT is **Rs. 20 per hour per student Plus GST at 18%** per student for the 30 hour program.

7.2 A student will be considered for billing only if he/she attends a single day of training. If a student is not present even for a single session during the course of the training, then Bizotic will not raise a bill for such student.

7.3 50% of the payment would be done on 50% of completion of the training program. The full and final payment should be made within 10 days of completion of the program.

7.4 Payment will be made by a crossed cheque, payable to the Vendor or transferred through NEFT/RTGS to the bank account of the vendor.

8. Validity

The above said MOU is valid for a period of 2 years i.e. from August 2022 to August 2024, unless otherwise terminated for reasons mentioned under para 10 of this MOU.

9. Confidentiality

The existence and substance of this MOU and the provision of services contemplated hereby will be kept confidential and will not be disclosed to any party hereto or to any third party without the prior written consent of the other party hereto.

10. Termination/Extension

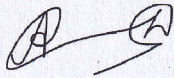
If at any point of time any party wishes to withdraw / terminate from the subject matter of this MOU for any reason/s whatsoever, it may do so by providing 15days' notice in writing to the other party citing sufficient reasons for the desired termination.

This MOU can be extended upon written agreement of the parties on the same terms for a further period of two years or as may be mutually agreed upon.

This Memorandum of Understanding sets forth the understanding as of 1st June, 2022 by and between the parties hereto mentioned below:

Bizotic Edtech Private Limited

Signature:



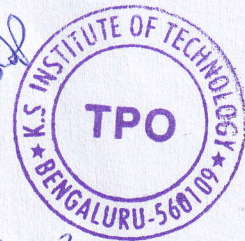
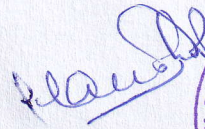
Name: Ashith B

Title: Managing Director

Date: 01/06/2022

K S Institute of Technology

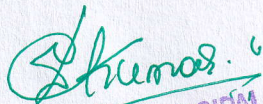
Signature:



Name: Dr. Harish K

Title: TPO

Date: 1/6/2022


PRINCIPAL
K.S. INSTITUTE OF TECHNOLOGY
BENGALURU - 560 109



Training & Consulting Service

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) entered on the 31st day of January 2022
Between **Texas Review (SK Training and Consulting Services)** having its corporate
head-office at 4th floor, HM Zeta, 11th main road above Burger King, 4th T Block East, 4th
Block, Jayanagar, Bengaluru - 560011 (hereinafter referred to as "**Texas Review**")
represented by its Partner, **Mr. Kartheek Namburi**

And

- **K.S. Institute of Technology** having its campus at Near No.14, Raghuvanahalli,
Kanakapura Main Road, Bengaluru - 560109. And represented by its Principal **Dr. Dilip
Kumar K** (which expression shall mean and include its successors in office and assigns).

Both parties desiring to promote and develop co-operation in overseas admission, research
and education, intend by this agreement to establish a program of educational co-
operation, student and faculty exchange. This is an Exclusive Agreement for Overseas
Education Consulting, Processing on and off-Campus.

+91 7022 878 969

bengaluru@texasreview.in

Q

HM Zeta, 4th floor, 11th Main road, Aurobindo Marg,
4th T block east, Jayanagar 4th block, Bengaluru,
Karnataka- 560011.

The parties agree that **Texas Review** will provide the following services (but not limited) to the Final & Pre-Final year's students as follows

1. Appropriate course guidance & universities selection

Texas Review will help students in getting admissions with best universities through our expertise. We have a team of experts at our corporate office who do ceaseless research on the education system of all countries. We will give them list of universities which will suit students' profile and requirements.

2. Admission Process

Texas Review will guide the students by providing them with the appropriate checklist of the documents needed and will support and aid the entire process comprehensively, for the students.

3. Coaching Services

Texas Review will provide On-Campus (if required in future, based on mutual understanding) Coaching Facilities for courses like **GRE; IELTS; GMAT; SAT; TOEFL; PTE; CRT and CAT;** provided there is a batch of 20 or more students.

4. Documentation Guidance

Appropriate documentation plays a crucial role in students' visa approval; **Texas Review** provides thorough documentation guidance and appropriation of funds required, as per the respective Consulate/High Commission requirements of the country, the student is interested in.

5. Visa Counseling Sessions

Texas Review has guided numerous applicants through their visa process and with our strong record of visa success, we pride ourselves in providing a coherent and detailed overview on visa counseling and prep students with expected questions, basis their respective profile for the visa interview.

6. Semester-wise Seminars/Webinars

Texas Review will conduct a seminar/Webinar every semester in the college campus, to give a detail overview and insights to students about the entire process, and our aid towards their migration. These seminars will be done department or batch-wise depending on the college's convenience and mutual understanding.

7. Mock Interview

Texas Review team of experts will organize a mock interview to the students who are processing to USA, UK, Australia, Canada, New Zealand etc., exactly as it would be done by the visa officials. During the interview students will experience a real-time feel of the environment with the same standards, as how it is in embassy, for the best-possible results.

8. Travel & Foreign Exchange:

Texas Review will also provide assistance with the various nuances of migration such as, in terms of their air tickets, Medical Insurance, foreign exchange at a reasonable price, among a few.

9. Post landing Services

Texas Review assist students even after a student arrives in the host country. Our services span across basic ones such as airport pick-up ranging to make-shift accommodations, student references, Part-time job opportunities etc.

10. Liaison with Foreign Universities and Colleges

Texas Review will work on collaboration between foreign Universities and the Colleges for the following on a need-basis:

1. Student Exchange Programs.
2. Faculty Exchange Programs.
3. Training Programs.
4. Creation of HELP DESK in the Campus for student's operational convenience.
5. Foreign Delegates Visits and Seminars.
6. Industrial Visits and Educational Tours.
7. Students Tours for overseas universities campus visits

11. Sponsorship for College Fests

Texas Review will actively sponsor on for college events, as per mutual understanding and terms decided upon, on a per-event basis.

Privileged Benefits to Students as part of this MOU:

- **6 Month Training Validity.**
- **Waiver for extra fee for additional 6 month validity in training.**
- **Exclusive fee-schedule and discounts for K.S. Institute of Technology.**
[For detailed fee-structure and class-schedule, please refer attached Annexure – 1]
- **Highly qualified and certified trainers who are leading experts in their domain of education.**
- **Regular awareness and interactive activities for overall student enhancement.**
- **Augmenting students' scores - for students requiring additional help, or scoring low marks in mock tests.**
- **Regular updates provided to the college, which can be notified to students with the form of digital newsletters, magazines or circulars.**
- **Individual focused attention between Trainers and Students.**
- **Flexible Schedule for students, who can attend any batches on weekdays or weekends, online or offline.**
- **Unrestricted number of hours for additional practice and help sessions (offline and online)**
- **Since, Texas Review has an affiliation with the test-makers and aggregators – mainly British Council and Education Testing Service (ETS), all textbooks, study material, mock tests and additional questions are from a credible sources.**

The parties agree that K.S. Institute of Technology will provide the following services and support (but not limited) to Texas Review

- Permission for conducting awareness programs on "Education Abroad" through seminars, workshops, spot admissions etc. on campus.
- Required infrastructure for conducting on campus training for GRE, GMAT, SAT, IELTS, TOEFL, PTE etc. courses. (if required in future, based on mutual understanding)
- Permission for setting up a help desk for students' operational convenience.
- Branding, co-branding and promotional activities on campus.
- Assigning a program coordinator for one-point communication and smooth functioning.
- Opportunity to conduct various educational or migration related events in the college campus.
- Association of Texas Review as 'education partner' for various college events.

Course Fees & Payment Pattern

The course fee per student for each course offered is decided and mutually agreed upon by both the parties. Furthermore, Texas Review will provide a lower than usual fee-structure for the students of the college, as part of this agreement.

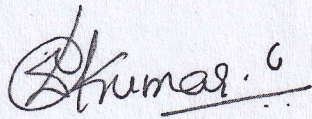
The course fee and the payment pattern are available in the ANNEXURE – 1. The student shall pay the course fee directly to Texas Review before the start of the course. Student can make payment by **Cheques/DD/Cash** payable at Jayanagar branch in the name of **SK Training and consulting services** as per the schedule detailed in ANNEXURE – 1. As per our policies, no refund will be initiated once a student enrolls with us.

Jurisdiction

All matters, queries, disputes or differences, whatsoever, arising between the parties touching the construction, meaning, operation or effect of this Memorandum of Understanding or out of or relating to this Memorandum of Understanding or breach thereof shall be settled through arbitration in accordance with the relevant Arbitration Act in force at such time. The Arbitration award shall be binding on both parties.

Validity

Both **K.S. Institute of Technology and Texas Review** shall have the rights to terminate this MOU by providing three months' notice in writing on their respective letter head only after a minimum period of one year from the date of signing this agreement. Termination of this MOU for whatever reason shall be without prejudice to the rights of either party and of the students and the ongoing academic program. This Memorandum of Understanding will be valid for a period of three years. This Memorandum of Understanding shall come into effect from the date of agreement aforementioned.

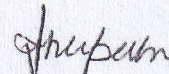


For: **K.S. Institute of Technology**

Name: **DR. DILIP KUMAR. K**

Designation: **PRINCIPAL**

Date: **05/3/22**
K.S. INSTITUTE OF TECHNOLOGY
BENGALURU - 560 109.



For: **Texas Review**

Name: **Anupam Dubey**

Designation: **BDM**

Date: **5-3-2022**